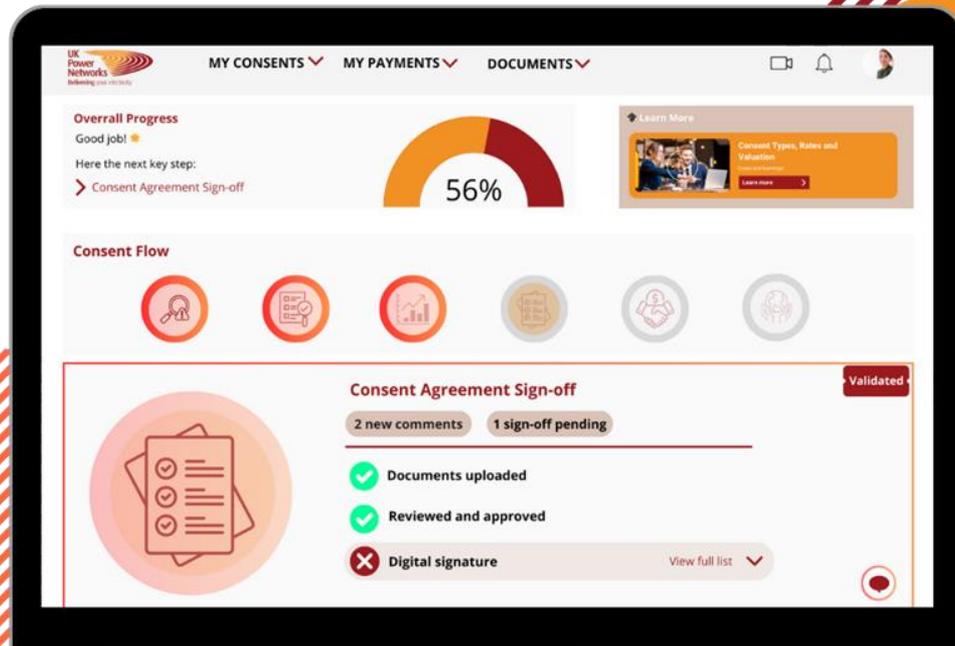


Way1-ease: Discovery Phase

Show and Tell



The Context:

- Wayleave agreements govern network operators' use of third party land to install, access and operate equipment. In return, landowners are entitled to an annual payment of compensation under agreed terms. These agreements are required to ensure assets can be retained in these locations.
- Having a well consented asset base will be vital in achieving Net Zero.
- There is an opportunity to lead the way in proactive management of consents and to facilitate for our customers to self-serve wayleave enquiries and set up new agreements more easily.



The Problem

Ensuring the right payment for the right equipment under the right consent agreement at the correct rates to:

- Enhance customer satisfaction.
- Increase network security.
- Support achieving Net Zero targets.

The Pain Points



Increasing volume of enquiries



Long email exchanges with customers



Proof/Visibility of landownership



Determination of asset type and location on lands



Time consuming drafting of maps

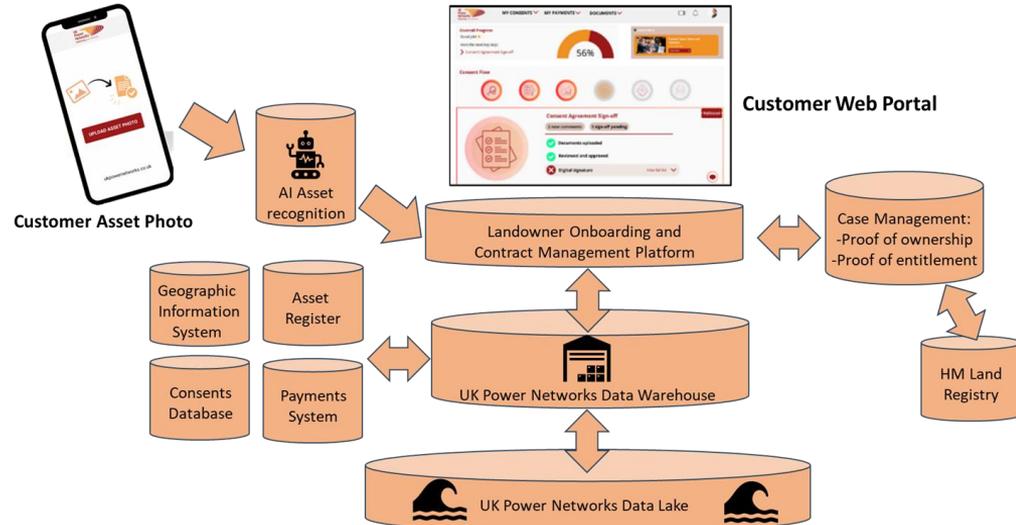


Surveyor site visits

The Solution: A Digital Consent Data Environment

Improving customer's understanding of electrical network asset consent types, processes, rates, and valuations, facilitated by a friendly customer journey, interactive interface and automatic digital consent contracts with simple payments.

By automating and digitalising the consent query and agreement process, operational efficiencies will result, leading to quicker resolution times for enquiries, quicker consent agreements, quicker payments and increased network security.



*AI = Artificial Intelligence

The Benefits: Multiple, Scalable and Cross-Industry

Financial

Future Reductions in the cost of operating the network due to operational efficiency savings.

Environmental

Carbon reduction - Direct CO₂ savings per annum due to a reduced number of site visits by surveyors.

New to Market Services

A customer friendly consent solution, that ensures up to date records and allows self-service.

New to Market Processes

Process improvements to Wayleaves challenges can benefit more industries.

Qualitative Benefits

Improved data flow, customer satisfaction and ease of access; risk reduction and scalable impact.

Discovery Learnings: Wayl-ease aims for Alpha and Beta Phase

1

Effortless understanding and fair compensation

- Facilitate consent understanding and fair compensation effortlessly for landowners so the Electricity Network Operators can increase the number of consent agreements, guarantee network security and improve customer satisfaction.

2

Adaptable, efficient and effective process

- Improve consent process adaptability and capability to ensure the right payment for the right equipment under the right consent agreement at the correct consent rates while enhancing customer satisfaction, increasing network security and facilitating Net-Zero targets.

3

Legacy and waste minimisation

- Eliminate legacy activities, manual work, siloed data, and fragmented systems.

4

Scaling and advanced emerging technologies integration

- Accelerate the scaling of a lean consents process and harness the power of advanced emerging technologies to accelerate the effective delivery of business and customer value from the consent management process.

Discovery Achievements: Progress to Date



WP1: Evaluation of current situation



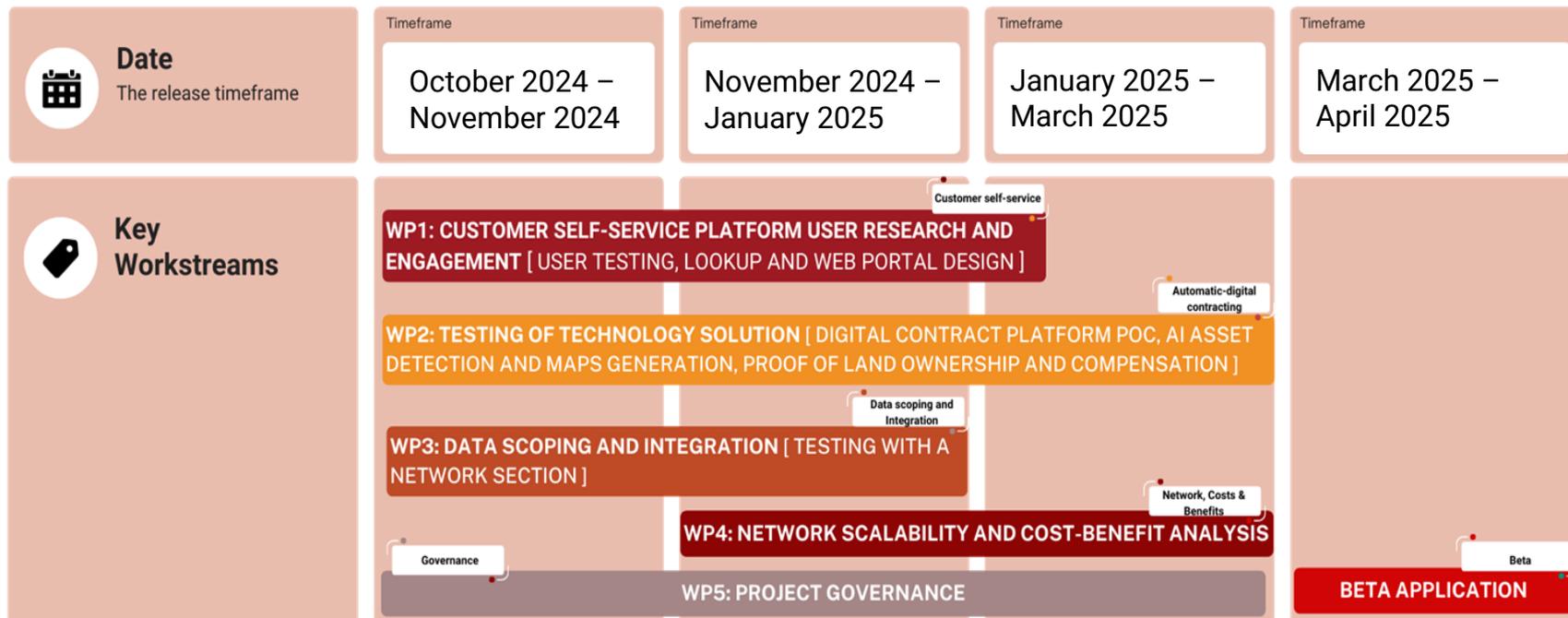
WP2: Assessment of business value, organisational and technical analysis



WP3: Recommendations and Roadmapping



Alpha Phase Plan: Work Packages and Aims





Thank you!